"School Store Point of Sale"

Emulates today's business world and educates
*students planning careers in **Marketing and Management***
w w w . S c h o o l P O S . c o m

POS Systems Group Inc.

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Superintendent or District Financial Officer:

Does your school district have proper accountability and controls in place for all school-based enterprises? Whether it is a bookstore, a short-order cafe, or a basic High School Student Store, there are many key areas that require accurate business and accounting protocols:

1. Correct addition of every Sales Transaction.
2. Tender reconciliation and Bank Deposit of End-of-Day Totals.
3. Audit Trail of Customer Sales and Vendor Purchases.
4. Accurate Sales and Sales Tax Reports.
5. Physical Inventory Tracking and Cost Valuation Reports.

A school-based enterprise annual sales volume can range from $10,000-$100,000. Given all the business transactions involved, mistakes can happen. Many of these errors (non-intentional or theft-shrinkage) can be virtually eliminated with a Point of Sale (POS) System.

POS Systems Group is interested in becoming a partner with your school district and your business education program. We are national supporters of DECA and the MEA. We have successfully installed POS Hardware, Software, and trained Teachers and Students at many high schools. Our objective is to work with your store adviser (Marketing or Business Teacher) to implement a professional retail management system that will help educate and control all assets: Employees, Customers, Inventory, Vendors, and Accounting.

At the District financial level, we encourage you to review this accountability question where ever a school-based enterprise exists. Please review the attached white pages that illustrate how easy School Store POS can give your Teachers, Principals and School District fast and accurate controls.

Please forward the yellow information pages to your High School Principal or School Store Teacher-Adviser. Additional information and references can be found on the web at: www.Schoolpos.com We are offering amazing DECA discount packages (up to 50% off), and as a special limited-quantity bonus, receive **100 Smart Gift Cards FREE**! (Your school store name on back). **Ask about our Free Barcode Laser Scanner special offer!**

Upon request, we can mail an information folder with a multimedia CD. We welcome all questions by school administrators, teachers, and district technicians. Our office can fax an itemized, POS System proposal within a 24 hour notice.

Best Regards,

Craig Cesarone, CEO
POS Systems Group

"School Store Point of Sale"
Invoice and Sales Tax Accountability
www.SchoolPOS.com

Sales Control

1. Quick Barcode Scanning
2. Fast Keyboard Hot-Keys
3. Physical Inventory Control
4. Discount Control
5. Accurate Prices
6. Correct Totals
7. **Accurate Sales Tax**
8. Easy-to-Use!

Invoice History

1. Audit Trail of Sales
2. Audit Trail of Voids
3. Audit Trail of Returns
4. **Archives all Transactions**
5. Saves Paper!
6. Reprint any Invoice
7. Sales Journal by Date Range
8. Detail and Summary Reports

Sales Tax Report

1. Documents Non-Tax Sales
2. Documents Taxable Sales
3. Documents Sales Tax Due
4. Tax Report per Date Range
5. Detail and Summary Reports
6. E-Mail Report in MS-Word
7. City, County, and State Taxes
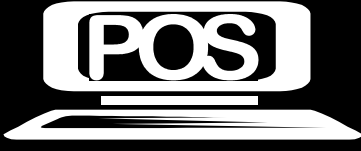8. **Validates all Tax Obligations**

Tender Control

1. Fast Keyboard Tender buttons
2. Cash, Check, Gift Card, A/R
3. Accurate Amount Tender
4. Accurate Change Due
5. School Staff Store Accounts
6. A/R Statements and Aging
7. Quick Sale Total option
8. **Very Fast and Easy-to-Use!**
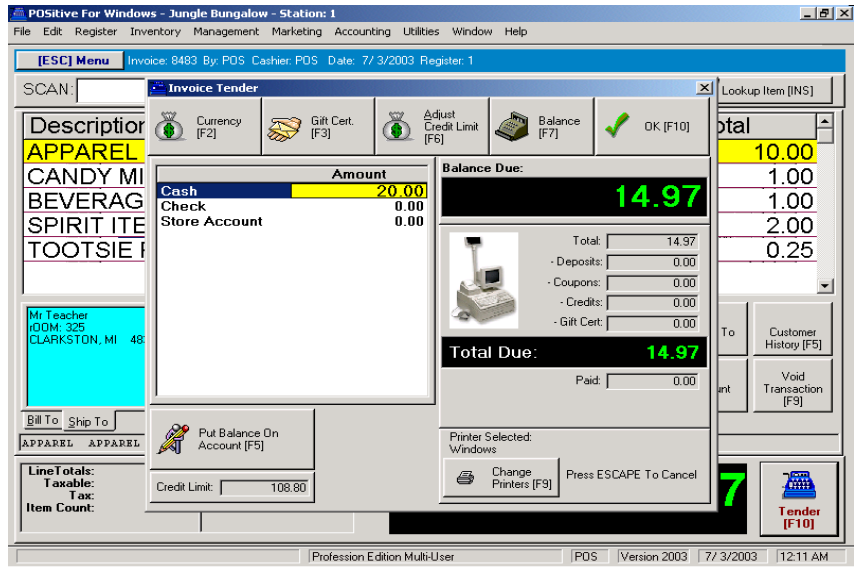
Tender Reconciliation

1. Simple Coin and Bill Counter
2. **Easy Register Worksheet**
3. Audit trail of tender transactions
4. Handy Calculator
5. Includes old starting $ amount
6. Forces new starting $ amount
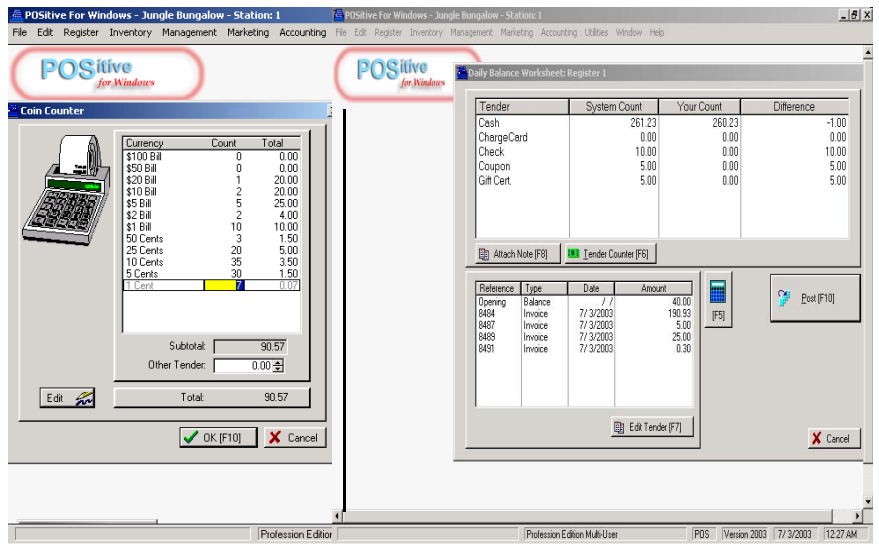
Sales Reports

1. Drawer Count by Tender
2. Tender Over or Short
3. Discounts or Coupons applied
4. **Deposit to Store Account**
5. Summarize for Day, Week, ...
6. Many Sales Tracking Reports!
7. Department & Customer Sales
8. Employee & Vendor Sales
9. Best & Worst selling items...

	Cash	Checks	Charges	Coupons	Gift
Your Count:	260.23	10.00	0.00	5.00	5.00
Less Starting Balance:	40.00				
Actual Cash Received:	220.23				
Computer Reported:	221.23	10.00	0.00	5.00	5.00
OVER:	0.00	0.00	0.00	0.00	0.00
SHORT:	-1.00	0.00	0.00	0.00	0.00
Change Left In Register:	40.00				

|			
		Total Sales w/out Tax	292.75
		Tax Collected	3.48
		Tax 1 Collected	3.48
		Tax 2 Collected	0.00
		Total Sales	296.23
		-Gift Certificate Applied	5.00
		-Sales On Account:	90.00
Cash:	220.23	-Coupons Applied:	5.00
Check:	10.00	-Ending Balance:	40.00
Subtotal:	230.23	+Starting Balance:	40.00
		+Gift Cert. Sold:	35.00
		+Over/Short:	-1.00
Your Deposit:	230.23	Total	230.23

Inventory Control

1. Inventory Tracking by SKU #
2. Case Cost, Unit Cost
3. Retail Price
4. Profit Margin %
5. **Accurate Physical Inventory**
6. Auto-Ordering Logic
7. Department & Category Links
8. Vendor Association
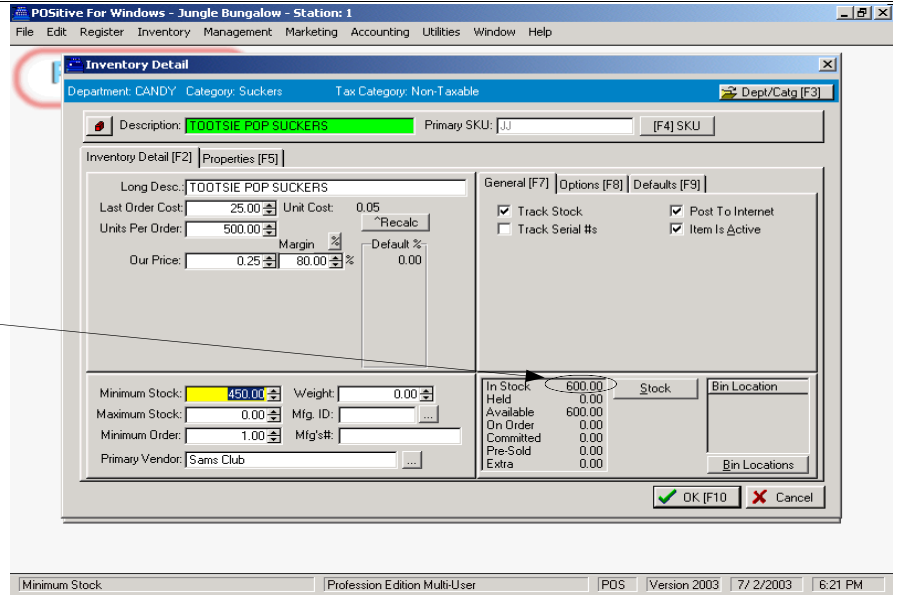
Inventory History

1. Audit Trail of <u>Purchasing</u>
2. Audit Trail of Qty. Changes.
3. Audit Trail of Cost Changes.
4. Audit Trail of Retail Changes.
5. **Archives all <u>Transactions</u>**
6. and Much More!
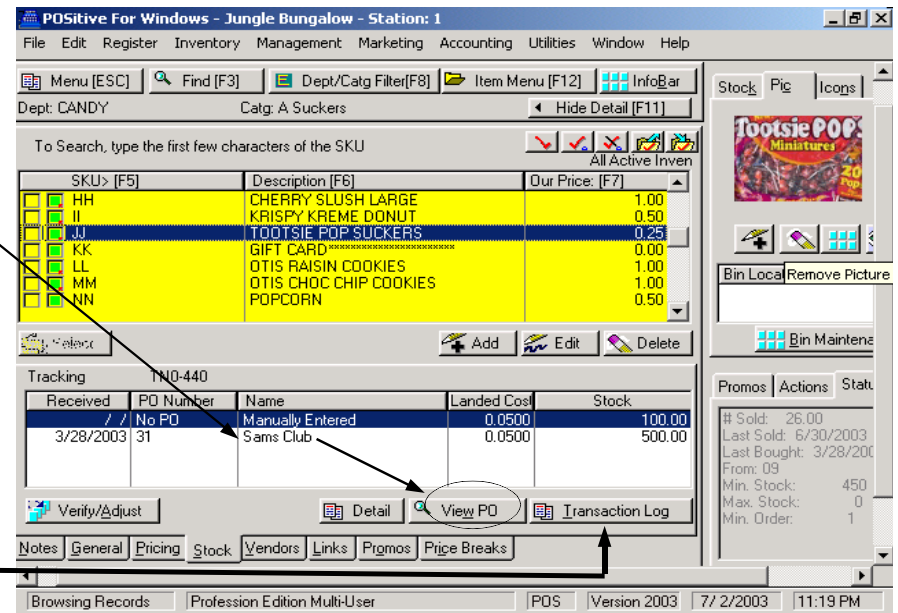
Physical Inv. Report

1. True Cost Value of Inventory
2. **Unit Cost x Quantity = Value!**
3. Purchase Cost Averaging
4. Sorted by Department
5. Sorted by Category
6. Many more reports!