

School Store Scholarship Offer

Find a Business who needs our POS Software, Hardware, and Networking Solutions



- Who is a candidate?
Anyone who needs to automate.
Anyone who is using out-dated tools.
Anyone who owns their own business!
Anyone who manages inventory or people.
- Where do I find Business Leads?
Look in Malls or Neighborhood Main Street
Ask friends, neighbors, and relatives.
- What do I have to do?
Inquire if they would be interested in POS.
Inform them that we will contact them.
Fill out a 1-page Business Survey Form.

Retail

Service

Wholesale

E-Commerce

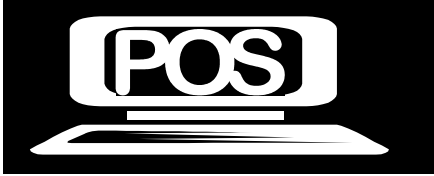
Students earn 10% from every referral sale

Earn \$250.00 to \$3,000.00!

All you have to do is fax: **248-656-1923** or e-mail us

The Business Survey Form

We do the selling. You supply qualified business leads!



School-POS emulates today's Business world
and educates Students planning careers in
Marketing and Management
www.SchoolPOS.com

School Store Scholarship

School Store Advisers (DECA or MEA member):

In the spirit of Business Networking, POS Systems Group would like help all interested high school students further their Business and Vocational, educational goals through a special POS Scholarship Program. **This scholarship will encourage Management, Marketing, and Entrepreneurial skills that will actively involve the student participants in a real business process.**

The scholarship follows a networking model that many successful businesses today use to reward sales leads that mature into new clients. **POS Systems Group will give students' 10% of the Invoice Total (before taxes) of any business lead referred that is closed within the 2003-04 school year.** Most any small to medium size independent Retail, Wholesale, or Service business are great business prospects.

To aide in this process, POS Systems Group will send to schools who wish to participate a Scholarship Kit that will contain information on what types businesses our Software and Hardware has served, useful tips on how/where to find and qualify prospects, and a business referral questioner which can be e-mailed, mailed or faxed to our office. **The top school that sends us the most qualified, successful leads can choose between a \$500.00 bonus scholarship award or \$1,000.00 off a new School Store POS System!**

It is important to note, that students do no direct selling at all. Their goal is to supply us with quality businesses candidates that have a need for our POS solutions and want to help students achieve scholarships. In order to fill out the business questioner, it may require an on-site visit or phone call. Students or Advisers who have specific POS questions can communicate with our office at: 877-271-3730 or by e-mail: Sales@Schoolpos.com

The Scholarship funds will be mailed directly to the School Store advisor *(or a district scholarship custodian)* no later than 10 days after the final invoice payment has been received by POS Systems Group. **It will be the option of the advisor to consolidate all funds to create one or two large senior scholarships or to hold the funds in care of the student participant upon graduation.** We would require communication from you advising us to the final ownership of the POS scholarship money. Scholarship proceeds must go for post-graduate education. POS Systems Group will show all scholarship information on web site, www.Schoolpos.com

Best Regards,

**Craig Cesarone,
POS Systems Group**



Student Business Survey Form

Fax To: 248-656-1923

Student's Name _____

School _____ Date _____

Business Name _____

Address _____

Phone _____ Fax _____

Owner or Manager's Name _____

Describe Business _____

Circle business type that applies: Retail Wholesale Service e-Commerce

Circle location type that applies: Mall Plaza Free-Standing-Bld. Main Street

Circle business ID that applies: Corporation Partnership Proprietorship

Circle Business tools used: Cash Register PC Fax Web Site e-Mail

How many Cash Register Stations? _____ PC's? _____

List Business Management Software used _____

Circle problem areas that requires solutions: Customer-Theft Employee-Security

Inventory Control Time-Clock Accounting Reporting Purchasing Appointments

Customer Service Customer-Tracking Gift Cards Special-Orders Layaways Quotes

Other Special Needs _____

Average Daily Receipts Qty _____ Hours Open _____

How soon want to switch a Business Solution? _____

Other Useful Information:



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School Store Scholarship

Business types that use POS Solutions

- Antiques Re-Sale Shops
- Apparel & Shoes
- Appliances
- Army Surplus
- Art Supplies
- Auto Sales & Repair
- Baby Stores
- Balloons
- Bakery
- Beer & Wine
- Bed & Mattress
- BBQ
- Boats Sales
- Blinds & Drapes
- Books & Magazines
- Bridal Stores
- Candy & Ice Cream
- Cellular
- Cards Shoppes
- CD & Records
- Catering & Fast Food
- Computer
- Consignment Stores
- Drug Stores
- Dollar Stores
- Donut & Bagel
- Florists
- Flooring
- Furniture
- Gift Stores
- Grocery Stores
- Gourmet
- Home Improvement
- Ice Cream
- Janitor Supplies
- Jewelry
- Kitchen Remodeling
- Linens & Lighting
- Meat Store
- Medical Supply
- Mobile Homes
- Motorcycles
- Music Instruments
- Office Supply
- Oil Change
- Paint & Decorating
- Party Stores
- Pawnbroker
- Photo Stores
- Recreational Vehicles
- School Stores
- Sports
- Swimming Pool Center
- Spa & Sauna
- Tires
- Toy Stores
- Vacuum Stores
- Windows Installation