## **Inventory Detail Screen**

POSitive For Windows - Ford Dealers - Station: 1	
File Edit Register Inventory Management	Marketing Accounting Utilities Window Help
POSitive for Windows	POSitive
	Anager Console
	Ford Dealers 💼 🧏 🛬 🗰 🔤 10/ 9/2009 1:48 PM
	Inventory Detail
	Department: APPAREL Category: Sweatshirts Hooded Tax Category: Sales Tax 😰 Dept/Catg
	Description: PATRIOT HOODIE RED MEDIUM     Primary SKU: 10811RME     Add [F3] Manage [F4]
	Inventory Detail [F2] Properties [F5]
1	General (F7) Options [F8] Defaults [F9]
	→Last Order Cost: 25.00 ♣ /EACH ^Recalc Primary Vendor: Jansport
	Unit Cost: 25.00 Landed Cost Mfg. ID: Mfg!s#:
2	Our Price:         35.00 ⊕         28.57 ⊕         0.00
3	
3 -	Store Stock Purchasing In Stock 3 Stock Bin Location
	Sell By: EACH Purchase By: EACH Held 3
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Browsing Records	Profession Edition Multi-User POS V.4.3.3 10/ 9/2009 1:48 PM
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View Pricing details from the Inventory Detail Screen.

- 1. Last Order Cost (Grouping cost if Bulk) and then the Unit Cost
- 2. Our Price (Retail Price)
- 3. Margin % and Mark-up % (toggle between)

## **Sales Invoice Screen With Costs Shown**



View Pricing details from the Invoice Sales Screen. To Show Costs during a sale.

- 1. Click on the [F2] Show More Options Hot Key or Tab. (New list of options)
- 2. Click the [F7] Show Costs Hot Key or Tab.
- **3.** View the A) Retail Price B) Cost C) % Margin for each Item.
- 4. You must calculate the % Mark-up manually as it is not provided.

## Sales Report - Items Sorted - Qty Sold

Ford Dealers         From 10/09/09         To 10/09/09         To 10/09/09         To 10/09/09         To 10/09/09         Frice         Profit         Margin           499770         DASINI WATER 20 OZ         6.00         2.10         6.00         3.90         65.00           028400030229         DORITOS BAKED COOLER RANCH         6.00         3.60         6.00         2.40         40.00           499880         DASINI WATER STRAWBERRY 20 OZ         5.00         3.00         5.00         2.00         40.00           028400030327         DORITOS BLACK PEPPER JACK         3.00         1.80         3.00         1.20         40.00           028400042550         DORITOS BLACK PEPPER JACK         3.00         1.80         3.00         1.20         40.00           049000038385         DASINI WATER LEMON 20 OZ         2.00         1.41         2.00         0.59         29.50           049000038385         DASINI WATER LEMON 20 OZ         2.00         1.41         2.00         0.59         29.50           10811RME         PATRIOT HOODIE RED MEDIUM         2.00         50.00         70.00         20.00         28.51           157804         CLARKSTON T-SHIRT GRAY MED         1.00         8.60         1.00         0.40	Items Sorted By: Quantity Sold Confidential									
SKU         Description         Quantity         Cost         Price         Profit         Margin           499770         DASINI WATER 20 OZ         6.00         2.10         6.00         3.90         65.00           028400030229         DORITOS BAKED COOLER RANCH         6.00         3.60         6.00         2.40         40.00           499880         DASINI WATER STRAWBERRY 20 OZ         5.00         3.00         5.00         2.00         40.00           049000038378         DASINI WATER RASPBERRY 20 OZ         3.00         1.80         3.00         1.20         40.00           028400042550         DORITOS BLACK PEPPER JACK         3.00         1.80         3.00         1.20         40.00           MM         OTIS CHOCOLATE CHIP COOKIE         3.00         2.03         2.80         0.77         27.50           04900038385         DASINI WATER LEMON 20 OZ         2.00         1.41         2.00         0.59         29.50           10811RME         PATRIOT HOODIE RED MEDIUM         2.00         50.00         70.00         20.00         28.85           157804         CLARKSTON T-SHIRT GRAY MED         1.00         8.00         14.00         6.00         42.80           028400021524         DORIT	ord Dealers rom 10/09/09 To 10/0	09/09								
499770         DASINI WATER 20 OZ         6.00         2.10         6.00         3.90         65.00           028400030229         DORITOS BAKED COOLER RANCH         6.00         3.60         6.00         2.40         40.00           499880         DASINI WATER STRAWBERRY 20 OZ         5.00         3.00         5.00         2.00         40.00           049000038378         DASINI WATER RASPBERRY 20 OZ         3.00         1.80         3.00         1.20         40.00           028400042550         DORITOS BLACK PEPPER JACK         3.00         1.80         3.00         1.20         40.00           049000038385         DASINI WATER LEMON 20 OZ         2.00         1.41         2.00         0.59         29.50           049000038385         DASINI WATER LEMON 20 OZ         2.00         1.41         2.00         0.59         29.50           10811RME         PATRIOT HOODIE RED MEDIUM         2.00         50.00         70.00         28.55           157804         CLARKSTON T-SHIRT GRAY MED         1.00         8.00         14.00         6.00         42.86           028400021524         DORITOS COOLER RANCH         1.00         0.60         1.00         0.40         40.00           028400070546         DORITOS C	KU	Description	Quantity	Cost	Price	Profit	Margin			
028400030229         DORITOS BAKED COOLER RANCH         6.00         3.60         6.00         2.40         40.00           499880         DASINI WATER STRAWBERRY 20 OZ         5.00         3.00         5.00         2.00         40.00           049000038378         DASINI WATER RASPBERRY 20 OZ         3.00         1.80         3.00         1.20         40.00           028400042550         DORITOS BLACK PEPPER JACK         3.00         1.80         3.00         1.20         40.00           MM         OTIS CHOCOLATE CHIP COOKIE         3.00         2.03         2.80         0.77         27.50           049000038385         DASINI WATER LEMON 20 OZ         2.00         1.41         2.00         0.59         29.50           10811RME         PATRIOT HOODE RED MEDIUM         2.00         50.00         70.00         20.00         28.57           157804         CLARKSTON T-SHIRT GRAY MED         1.00         8.00         14.00         6.00         42.80           028400021524         DORITOS BAKED NACHO CHEESE         1.00         0.60         1.00         0.40         40.00           028400070546         DORITOS COOLER RANCH         1.00         0.60         1.00         3.50         29.17           407606	99770	DASINI WATER 20 OZ	6.00	2.10	6.00	3.90	65.00			
499880       DASINI WATER STRAWBERRY 20 OZ       5.00       3.00       5.00       2.00       40.00         049000038378       DASINI WATER RASPBERRY 20 OZ       3.00       1.80       3.00       1.20       40.00         028400042550       DORITOS BLACK PEPPER JACK       3.00       1.80       3.00       1.20       40.00         MM       OTIS CHOCOLATE CHIP COOKIE       3.00       2.03       2.80       0.77       27.50         049000038385       DASINI WATER LEMON 20 OZ       2.00       1.41       2.00       0.59       29.50         10811RME       PATRIOT HOODIE RED MEDIUM       2.00       50.00       70.00       20.00       28.57         157804       CLARKSTON T-SHIRT GRAY MED       1.00       8.00       14.00       6.00       42.80         028400021524       DORITOS BAKED NACHO CHEESE       1.00       0.60       1.00       0.40       40.00         028400070546       DORITOS COOLER RANCH       1.00       0.60       1.00       3.50       29.17         407606       HAT CLARKSTON ARTIC BLUE       1.00       0.58       12.00       11.42       95.17         610209       KIT-KAT       1.00       0.01       0.75       0.74       98.67	28400030229	DORITOS BAKED COOLER RANCH	6.00	3.60	6.00	2.40	40.00			
049000038378         DASINI WATER RASPBERRY 20 OZ         3.00         1.80         3.00         1.20         40.00           028400042550         DORITOS BLACK PEPPER JACK         3.00         1.80         3.00         1.20         40.00           MM         OTIS CHOCOLATE CHIP COOKIE         3.00         2.03         2.80         0.77         27.50           04900038385         DASINI WATER LEMON 20 OZ         2.00         1.41         2.00         0.59         29.50           10811RME         PATRIOT HOODIE RED MEDIUM         2.00         50.00         70.00         20.00         28.57           157804         CLARKSTON T-SHIRT GRAY MED         1.00         8.00         14.00         6.00         42.86           028400021524         DORITOS BAKED NACHO CHEESE         1.00         0.60         1.00         0.40         40.00           028400070546         DORITOS COOLER RANCH         1.00         0.60         1.00         3.50         29.17           407606         HAT CLARKSTON ARTIC BLUE         1.00         0.58         12.00         3.50         29.17           610209         KIT-KAT         1.00         0.01         0.75         0.74         98.67           016000264695         NATURE VAL	99880	DASINI WATER STRAWBERRY 20 OZ	5.00	3.00	5.00	2.00	40.00			
028400042550         DORITOS BLACK PEPPER JACK         3.00         1.80         3.00         1.20         40.00           MM         OTIS CHOCOLATE CHIP COOKIE         3.00         2.03         2.80         0.77         27.50           049000038385         DASINI WATER LEMON 20 OZ         2.00         1.41         2.00         0.59         29.50           10811RME         PATRIOT HOODIE RED MEDIUM         2.00         50.00         70.00         20.00         28.57           157804         CLARKSTON T-SHIRT GRAY MED         1.00         8.00         14.00         6.00         42.86           028400021524         DORITOS BAKED NACHO CHEESE         1.00         0.60         1.00         0.40         40.00           028400070546         DORITOS COOLER RANCH         1.00         0.60         1.00         0.40         40.00           407606         HAT CLARKSTON ARTIC BLUE         1.00         0.58         12.00         3.50         29.17           610209         KIT-KAT         1.00         0.01         0.75         0.74         98.67           016000264695         NATURE VALLEY BERRIES         1.00         0.60         0.75         0.15         20.00           016000492998         NATURE VALLEY RO	49000038378	DASINI WATER RASPBERRY 20 OZ	3.00	1.80	3.00	1.20	40.00			
MM         OTIS CHOCOLATE CHIP COOKIE         3.00         2.03         2.80         0.77         27.50           049000038385         DASINI WATER LEMON 20 OZ         2.00         1.41         2.00         0.59         29.50           10811RME         PATRIOT HOODIE RED MEDIUM         2.00         50.00         70.00         20.00         28.57           157804         CLARKSTON T-SHIRT GRAY MED         1.00         8.00         14.00         6.00         42.86           028400021524         DORITOS BAKED NACHO CHEESE         1.00         0.60         1.00         0.40         40.00           028400070546         DORITOS COOLER RANCH         1.00         0.60         1.00         0.40         40.00           407606         HAT CLARKSTON ARTIC BLUE         1.00         0.58         12.00         3.50         29.17           610209         KIT-KAT         1.00         0.01         0.75         0.74         98.67           016000264695         NATURE VALLEY BERRIES         1.00         0.60         0.75         0.15         20.00           016000492998         NATURE VALLEY ROASTED ALMONDS         1.00         0.38         0.75         0.37         49.35           10811BSM         PATRIOT HOODIE P	28400042550	DORITOS BLACK PEPPER JACK	3.00	1.80	3.00	1.20	40.00			
049000038385         DASINI WATER LEMON 20 OZ         2.00         1.41         2.00         0.59         29.50           10811RME         PATRIOT HOODIE RED MEDIUM         2.00         50.00         70.00         20.00         28.57           157804         CLARKSTON T-SHIRT GRAY MED         1.00         8.00         14.00         6.00         42.86           028400021524         DORITOS BAKED NACHO CHEESE         1.00         0.60         1.00         0.40         40.00           028400070546         DORITOS COOLER RANCH         1.00         0.60         1.00         0.40         40.00           407606         HAT CLARKSTON ARTIC BLUE         1.00         8.50         12.00         3.50         29.17           610209         KIT-KAT         1.00         0.58         12.00         11.42         95.17           016000264695         NATURE VALLEY BERRIES         1.00         0.01         0.75         0.74         98.67           016000492998         NATURE VALLEY ROASTED ALMONDS         1.00         0.38         0.75         0.37         49.35           10811BSM         PATRIOT HOODIE PED SMALL         1.00         25.00         35.00         10.00         28.55	IM	OTIS CHOCOLATE CHIP COOKIE	3.00	2.03	2.80	0.77	27.50			
10811RME         PATRIOT HOODIE RED MEDIUM         2.00         50.00         70.00         20.00         28.57           157804         CLARKSTON T-SHIRT GRAY MED         1.00         8.00         14.00         6.00         42.86           028400021524         DORITOS BAKED NACHO CHEESE         1.00         0.60         1.00         0.40         40.00           028400070546         DORITOS COOLER RANCH         1.00         0.60         1.00         0.40         40.00           407010         FLEECE BEANIE NAVY         1.00         8.50         12.00         3.50         29.17           407606         HAT CLARKSTON ARTIC BLUE         1.00         0.58         12.00         11.42         95.17           610209         KIT-KAT         1.00         0.01         0.75         0.74         98.67           016000264695         NATURE VALLEY BERRIES         1.00         0.60         0.75         0.15         20.00           016000492998         NATURE VALLEY ROASTED ALMONDS         1.00         0.38         0.75         0.37         49.35           10811BSM         PATRIOT HOODIE BED SMALL         1.00         25.00         35.00         10.00         28.55	49000038385	DASINI WATER LEMON 20 OZ	2.00	1.41	2.00	0.59	29.50			
157804       CLARKSTON T-SHIRT GRAY MED       1.00       8.00       14.00       6.00       42.80         028400021524       DORITOS BAKED NACHO CHEESE       1.00       0.60       1.00       0.40       40.00         028400070546       DORITOS COOLER RANCH       1.00       0.60       1.00       0.40       40.00         407010       FLEECE BEANIE NAVY       1.00       8.50       12.00       3.50       29.17         407606       HAT CLARKSTON ARTIC BLUE       1.00       0.58       12.00       11.42       95.17         610209       KIT-KAT       1.00       0.01       0.75       0.74       98.67         016000264695       NATURE VALLEY BERRIES       1.00       0.60       0.75       0.15       20.00         016000492998       NATURE VALLEY ROASTED ALMONDS       1.00       0.38       0.75       0.37       49.33         10811BSM       PATRIOT HOODIE PED SMALL       1.00       25.00       35.00       10.00       28.57	0811RME	PATRIOT HOODIE RED MEDIUM	2.00	50.00	70.00	20.00	28.57			
028400021524         DORITOS BAKED NACHO CHEESE         1.00         0.60         1.00         0.40         40.00           028400070546         DORITOS COOLER RANCH         1.00         0.60         1.00         0.40         40.00           407010         FLEECE BEANIE NAVY         1.00         8.50         12.00         3.50         29.17           407606         HAT CLARKSTON ARTIC BLUE         1.00         0.58         12.00         11.42         95.17           610209         KIT-KAT         1.00         0.01         0.75         0.74         98.67           016000264695         NATURE VALLEY BERRIES         1.00         0.60         0.75         0.15         20.00           016000492998         NATURE VALLEY ROASTED ALMONDS         1.00         0.38         0.75         0.37         49.33           10811BSM         PATRIOT HOODIE PED SMALL         1.00         25.00         35.00         10.00         28.57	57804	CLARKSTON T-SHIRT GRAY MED	1.00	8.00	14.00	6.00	42.86			
028400070546         DORITOS COOLER RANCH         1.00         0.60         1.00         0.40         40.00           407010         FLEECE BEANIE NAVY         1.00         8.50         12.00         3.50         29.17           407606         HAT CLARKSTON ARTIC BLUE         1.00         0.58         12.00         11.42         95.17           610209         KIT-KAT         1.00         0.01         0.75         0.74         98.67           016000264695         NATURE VALLEY BERRIES         1.00         0.60         0.75         0.15         20.00           016000492998         NATURE VALLEY ROASTED ALMONDS         1.00         0.38         0.75         0.37         49.33           00\$1185M         PATRICT HOODIE PED SMALL         1.00         25.00         35.00         10.00         28.55	28400021524	DORITOS BAKED NACHO CHEESE	1.00	0.60	1.00	0.40	40.00			
407010         FLEECE BEANIE NAVY         1.00         8.50         12.00         3.50         29.17           407606         HAT CLARKSTON ARTIC BLUE         1.00         0.58         12.00         11.42         95.17           610209         KIT-KAT         1.00         0.01         0.75         0.74         98.67           016000264695         NATURE VALLEY BERRIES         1.00         0.60         0.75         0.15         20.00           016000492998         NATURE VALLEY ROASTED ALMONDS         1.00         0.38         0.75         0.37         49.33           00\$1185M         PATRIOT HOODIE PED SMALL         1.00         25.00         35.00         10.00         28.57	28400070546	DORITOS COOLER RANCH	1.00	0.60	1.00	0.40	40.00			
407606         HAT CLARKSTON ARTIC BLUE         1.00         0.58         12.00         11.42         95.17           610209         KIT-KAT         1.00         0.01         0.75         0.74         98.67           016000264695         NATURE VALLEY BERRIES         1.00         0.60         0.75         0.15         20.00           016000492998         NATURE VALLEY ROASTED ALMONDS         1.00         0.38         0.75         0.37         49.33           00111PSM         PATRICT HOODIE PED SMALL         1.00         25.00         35.00         10.00         28.55	07010	FLEECE BEANIE NAVY	1.00	8.50	12.00	3.50	29.17			
610209         KIT-KAT         1.00         0.01         0.75         0.74         98.67           016000264695         NATURE VALLEY BERRIES         1.00         0.60         0.75         0.15         20.00           016000492998         NATURE VALLEY ROASTED ALMONDS         1.00         0.38         0.75         0.37         49.33           10011185M         PATRIOT HOODIE PED SMALL         1.00         25.00         35.00         10.00         28.57	07606	HAT CLARKSTON ARTIC BLUE	1.00	0.58	12.00	11.42	95.17			
016000264695         NATURE VALLEY BERRIES         1.00         0.60         0.75         0.15         20.00           016000492998         NATURE VALLEY ROASTED ALMONDS         1.00         0.38         0.75         0.37         49.33           10011185M         PATRIOT HOODIE PED SMALL         1.00         25.00         35.00         10.00         28.55	10209	KIT-KAT	1.00	0.01	0.75	0.74	98.67			
016000492998         NATURE VALLEY ROASTED ALMONDS         1.00         0.38         0.75         0.37         49.33           10811PSM         PATRIOT HOODIE PED SMALL         1.00         25.00         35.00         10.00         28.55	16000264695	NATURE VALLEY BERRIES	1.00	0.60	0.75	0.15	20.00			
10811PSM DATPIOT HOODIE PED SMALL 100 25 00 35 00 10 00 28 5	16000492998	NATURE VALLEY ROASTED ALMONDS	1.00	0.38	0.75	0.37	49.33			
10811K3MI PATRIOT HOODIE RED SMALE 1.00 25.00 55.00 10.00 28.5	0811RSM	PATRIOT HOODIE RED SMALL	1.00	25.00	35.00	10.00	28.57			
142706 SHORTS LACROSSE WHITE MED 1.00 15.00 22.00 7.00 31.82	42706	SHORTS LACROSSE WHITE MED	1.00	15.00	22.00	7.00	31.82			

Pricing Details also can be viewed from various Sales Reports.

Report Center / Sales Reports / Items Sorted / Quantity Sold / Date Range View Pricing Details for Items Sold

A) Cost B) Retail Price C) \$ Profit (Mark-up D) % Margin (% MU on Retail Price)
\* If a Quantity is shown for an item, divide the items above A - C by the quantity to compute individual dollar figures for that item.