

- 1. Did you back up & save an End-of-Year Archive Copy of POS? PFW users make a copy of School-Store folder (on C-drive) and rename it (2010-2011). PRM users backup on Flash-Drive and rename your file (2010-2011.BAK)
- 2. Did you run end-of-year reports? Inventory Listing with stock counts, Inventory Valuation with dollar cost values, various Sales Reports with margin and dollar profits...? Remember, PRM reports can be saved as a PDF, so you can rename & date the file. (Inv\_2011.PDF)
- 3. Did you delete Employees who are no longer work at the store? Add new Employees?
- 4. Did you remove discontinued items off your inventory list? Make them Inactive rather than deleting them? PFW & PRM users please consult PDF Guides & Videos. (or email us for help)
- 5. Did you make sure your stock counts are accurate? Print Stock count report and verify.
- 6. Did you check vendor cost for changes & modify Inv. Costs & Retail? Add any new items.
- 7. Did you delete Gift Cards with exhausted balances (\$0.00)? Do you need new Gift Cards?
- 8. Did you make sure past Customer (Staff) debts have been paid? Add any new Teachers.
- 9. Once the new, POS data is accurate, restore to POS Training. Have students practice in Sales.
- 10. In POS Tutor, review with your Managers Training Guides (PDF) & watch Videos? Challenge students with POS Certification. Call or Email us, if you do not have PRM or PFW POS Tutor.



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